PRESS RELEASE

ePRICE 9M: REVENUES AND EBITDA DOWN ALSO IN THE THIRD QUARTER WHEN THE COMPANY OPERATED WITH REDUCED ACTIVITIES

GROSS PROFIT INCREASING

- **Revenues and GMV down in the nine months by 17.3% and 19.0%** , respectively, due to negative trends particularly in the second quarter and inventory and marketing cost curbing policies required to limit the use of cash in the coming months
- **Gross Profit improving, from 16.1% in the third quarter of 2018 to 19.8% in the third quarter of 2019** (from 16.3% in 9M 2018 to 18.6% in 9M 2019)
- **Revenues recovering slightly in the Large Domestic Appliances segment** by 2% in Q3 2019 compared to the same period of the previous year.
- **The results of the third quarter were influenced by the decision to concentrate actions to protect liquidity** at the expense of profitability in August and September, and by activities to reduce stock levels to optimise the cash position.
- **Guidance revised downward confirmed for FY 2019:** the company confirms that the deviations from the targets announced in March 2019 and the events that took place in the second quarter, projected on the overall results for 2019, will not allow the target of a *high single digit* growth in GMV and revenues to be reached, nor the goal of EBITDA close to *break-even*, as previously announced on 1 August 2019

Milan, 11 November 2019

The Board of Directors of ePRICE, Italy's first national e-Commerce platform, listed on the STAR segment of the Italian Stock Exchange, has approved today the results as of 30 September 2019.

Based on the analysis conducted by the directors up to the date of this communication, despite the presence of significant uncertainties (which, taking into account the Company's size and business characteristics, as well as the Company's specific life stage, could be further exacerbated by the persisting of conflict among shareholders) that could give rise to considerable doubt as regards the Company's ability to continue operating as a going concern in relation to (i) finalisation of the Group recapitalisation transaction, necessary to continue operating activities, (ii) the occurrence of one or more of the suspension/termination conditions described above regarding the effectiveness of commitments undertaken by a number of shareholders, and (ii) the Group's capacity to achieve the goals contained in the Updated Plan for the period 2019-2024, characterised by uncertainties typical of all forward-looking action based on future events for which the effects of planned actions could become evident by different means and timing compared to current forecasts, the abridged semi-annual consolidated financial statements at 30 June 2019 were prepared on the basis of going concern assumptions.

During the period, Group revenues amounted approximately to Euro 93.1 million, a marked decline on the first nine months of last year. The decrease in revenues in the first nine months of 2019 was therefore 17.3% compared to the same period in 2018, and was particularly accentuated in May and June of the second quarter, as described in the semi-annual financial report approved as at 30 September 2019. Specifically, the decline in the second quarter was 23.1% compared to the second quarter of 2018. It was mainly attributable to less website traffic caused by a standstill in organic traffic growth, also due to the effect on performance of two updates to the ranking algorithm for results released by the main search engine and the review of the advertising space purchasing processes, carried out in order to improve profitability and completed at the end of June, allowing an increase in the level of advertising investment from July onwards, maintaining a positive ROI and a decrease in conversion attributable to a weak market scenario.

Again in the third quarter a marked contraction of 20.2% in revenues was experienced compared to the previous year. It is however necessary to highlight the extraordinary nature of the third quarter compared to normal business activities given that in July management was involved in a complex and articulated operation aimed at the definition of a recapitalisation transaction which led to the postponement of the approval of the half-yearly report to 30 September 2019. In this context the results of the third quarter were influenced by the management's decision to concentrate actions to protect liquidity at the expense of profitability in August and September. The weak performance of revenues in the third quarter was therefore also due to the activities to reduce stock levels carried out in order to optimise the cash position.

In spite of the general contraction in volumes, sales in the large appliance sector recorded, for the first in 2019, a slight recover in the third quarter compared to the third quarter of the previous year (+1.8%) and an overall improvement of 370 bps was recorded on gross profitability compared to the third quarter of the previous year (up from 16.1% to 19.8% of revenues in the third quarter of 2019).

It is noted that the contraction in the third quarter was also in part attributable to the interruption in the third quarter of 2019 of revenues of activities of specific B2B deals (which in the third quarter of 2018 had contributed revenues of around Euro 4,230) because of their low profitability and disrupting cash flow use in working capital. Net of this revenue item linked to the specific activity identified above, the contraction of revenues was around 10.2% compared to the 23.1% recorded in the second quarter of 2019 compared to the previous year.

The GMV – which represents customers' actual spending on our e-Commerce sites and on the Marketplace - recorded a greater contraction than that of revenues, equivalent to 19.0% compared to the corresponding period in the previous year, amounting to Euro 129.7 million compared to Euro 160.1 million in first quarter of 2018. The third quarter recorded a drop of 23.7%, in slight recovery compared to -25.6% recorded in the second quarter, due to the recovery of the contribution of Marketplace, which recorded a drop of -13.5% in the quarter compared to -22.1% recorded in the second quarter of 2019. In these first nine months of 2019, the weight of the Marketplace, launched in Q2 2015, reached approximately 21% of GMV, compared to 19% in 2018, 14.7% in 2017, and 10% in 2016.

Revenues and GMV

(in millions of Euros)	9M 2019	9M 2018	% Change
Revenues	**93.1**	**112.6**	**-17.3%**
GMV	**129.7**	**160.1**	**-19.0%**

Revenues and GMV by product type

Revenues (Euro million)	**Q3 19**	**Q3 18**	**% Change**
Electronic goods, domestic appliances and other products	26.6	34.7	-23.2%
Services/other revenues[3]	3.5	3.1	+13.9%
Revenues	**30.1**	**37.8**	***-20.2%***

GMV[1] (Euro million)	**Q3 19**	**Q3 18**	**% Change**
Electronic goods, domestic appliances and other products	38.7	51.9	-25.3%
Services/other revenues [2]	2.1	1.6	+30.4%
GMV	**40.8**	**53.5**	***-23.7%***

Revenues (Euro million)	**9M 19**	**9M 18**	**% Change**
Electronic goods, domestic appliances and other products	82.7	102.5	-19.3%

GMV[2] (Euro million)	**9M 19**	**9M 18**	**% Change**
Electronic goods, domestic appliances and other products	124.4	155.2	-19.8%

[1] Gross Merchandise Volume: includes revenues from the sale of products, deliveries and the volume generated by the 3PMarketplace, net of returns and VAT included.
[2] Service revenues include transport services, warranties, B2B revenues and other revenues. Services GMV does not include B2B, advertising/Infocommerce. Revenues from guarantees were reclassified among service revenues for the entire year.

Services/other revenues[3]	10.4	10.1	+3.5%	Services/other revenues [3]	5.3	4.9	+6.6%
Revenues	**93.1**	**112.6**	***-17.3%***	**GMV**	**129.7**	**160.1**	***-19.0%***

Revenues from product sales, in particular electronics and domestic appliances, fell by 19.3% compared to the first nine months of 2018 due to the effects described above. Note that revenues in the core category of Large Domestic Appliances (a sub-group of the Domestic appliances category) recorded a decrease of only 3.9% in the first nine months of the year compared to the same period of last year and in particular in the third quarter of 2019, this core category marked a slight increase of 1.8% compared to the third quarter of 2018.

Revenues from the sale of Services and Other experienced an increase compared to the same period of the previous year of 3.5%, this being due in particular to the development of "premium" services (delivery, installation and collection of used equipment), which increasingly represent a distinctive factor in the offer of products and services; in addition, there was a positive contribution generated by Infocommerce and Advertising services.
The Marketplace performance, which reached 2,100 merchants, was driven by an increase in the electronics segment. Note that Infocommerce and B2B services are not included in the GMV.

As at 30 September 2019, **the Pick&Pay and Lockers network**, unique for the Italian market, numbered 116 Pick&Pays and 315 Lockers (130 and 297, respectively, as at 30 September 2018).

(Key Performance Indicators)

Key Performance Indicators[3]	Q3 19	Q3 18	% Change
Orders (thousands)	126	162	*-22.0%*
AOV (Euro)[4]	261	268	*-2.6%*
Buyers (thousands)[5]	103	130	*-20.4%*

Key Performance Indicators[6]	9M 19	9M 18	% Change
Orders (thousands)	385	522	*-26.3%*
AOV (Euro)[6]	273	249	*9.5%*
Buyers (thousands)[7]	274	357	*-23.2%*

In the first nine months, 385 thousand orders were managed with an average value (AOV[5]) of Euro 273, up 9.5%, mainly driven by the mix towards high-ticket categories for large domestic appliances. Lastly, the number of buyers came to 274 thousand, down by 23.2% as compared to the first nine months of 2018, due to lower marketing investments.

Gross Profit was Euro 17.4 million, down Euro 1.0 million, equal to 5.5% compared with the corresponding period of the previous year (Euro 18.4 million), presenting a significantly lower decline than that of revenues. In percentage terms, the ratio of Gross Profit to Revenues is equal to 18.6%, a significant improvement of 230 bps compared to the 16.3% recorded in the first nine months of 2018, confirming the new strategy announced last year aimed at the continuous recovery of profits, even to the detriment of revenue growth. In particular, the percentage profits increased considerably in the first half of the year due to the greater contribution from sales margins on products including premiums granted by suppliers, to the reduction in the impact of returned and damaged products and lastly to the contribution from services provided by Installo Srl.
The improvement in gross profit is especially obvious already starting in the second quarter where, in percentage terms, the Gross Profit to Revenues ratio came to 19.8%, an additional improvement (310 bps) as compared to 16.7% recorded in the second quarter of 2018. This is also confirmed in the third quarter, when gross profit amounted to 19.8% compared to 16.1% in the third quarter of 2018, with an improvement of 370 bps.

The Adjusted EBITDA (EBITDA adjusted)[6] came to Euro -7.3 million, lower than the restated figure for the first nine months of 2018 (Euro 5.8 million restated in accordance with IFRS 16); as described in more detail

[3] Including the 3P marketplace.
[4] Average order value (excluding VAT).
[5] Customers with at least 1 order in the period.
[6] Please recall that due to the entry into force of the international IFRS 16 accounting standard, as of 2019 leases were recognised in the balance sheets of the companies with the consequent determination of depreciation and the related financial expenses. In terms of financial data, due to the introduction of

below, this is in part linked to the impact of the contribution for research and development which in the first nine months of 2019 was equal to roughly Euro 770 thousand, down by around Euro 942 thousand compared to the first nine months of 2019 (Euro 1.7 million).
The adjusted EBITDA performance in the first nine months of 2019 compared to the first nine months of 2018 was negatively affected by the decline in gross profit of Euro 1.0 million as described above, partially recovered by a decrease in operating costs of Euro 459 thousand net of the effect due to the lower research and development contribution, as described above.

As regards operating costs, there was a drop in sales and marketing costs by about -10.1% compared to the first nine months of 2018, mainly due to the decrease in spending for customer acquisition. Please note however that customer acquisition activities resumed more significantly in the course of the third quarter of 2019, when in fact there was an increase in total sales and marketing costs of roughly 23.6% in order to support revenues deriving from the increase in traffic again from a point of view of optimisation of liquid funds.

Logistics costs remained essentially stable compared to the first nine months of 2018. Due to the impact of the consolidation of Installo, the decrease was equal to 4.5%, net of higher costs, equal to Euro 592 thousand.

IT costs grew by around Euro 197 thousand compared to the first nine months of 2018, mainly due to the effect of certain reclassifications of costs relating to platforms previously included among logistics costs.

General and administrative costs increased compared to the first nine months of 2018 by 32.1%, due to the impact of the consolidation of Installo Srl and the negative effect of the lower contribution received for development activities. Net of the higher costs deriving from the consolidation of Installo, amounting to Euro 659 thousand, and the negative effect of the lower contribution for development activities recorded in the first nine months of 2019 compared to the same period of the previous year, equal to Euro 942 thousand as described above, the decrease in general and administrative costs was around Euro 617 thousand compared to the first nine months of 2018, equal to -12.9%.

EBIT stood at Euro -25.6 million, compared to Euro -13.5 million in the first nine months of 2018. In addition to the reasons described above, the change was due especially to non-recurring fixed asset impairment amounting to Euro 9.4 million in the second half of 2019. Specifically, tangible assets referring to the Truccazzano warehouse were written down by Euro 4 million to take into account the decision taken by management in September to proceed without delay to give notice to terminate the lease and the consequent early termination of the same as well as the termination in July of the negotiations for the disposal of such assets to third parties. An impairment loss of Euro 5.4 million was also recognised on goodwill following impairment testing, recalculated on the basis of the new business plans reviewed and approved by the Board of Directors on 30 September 2019.

EBT from operating activities was Euro -26.3 million, compared with Euro -13.5 million in the first nine months of 2018.

As at 30 September 2019, the Group reported liquidity of Euro 1.9 million. The difference compared to 31 December 2018 is mainly due to cash flow absorbed by operations amounting to Euro 6.4 million. The investment activities described previously absorbed cash flow for Euro 2.5 million, offset by the collection of the earn-out accrued following the occurrence of certain contractually-planned conditions from the sale of the Vertical Content division to the Mondadori Group. During the period, the Group obtained a new financial credit line of Euro 2.5 million from Banca Intesa, mostly used for the repayment of other expiring credit lines.

Significant events in the quarter

the IFRS 16 international accounting standard, the decrease in costs no longer recognised in the financial statements as leases amounted to roughly Euro 2.0 million in the first nine months of 2019 (approximately Euro 2.0 million restated for the first nine months of 2018); at the same time, the first nine months of 2019 recorded higher depreciation of around Euro 1.7 million (for comparison purposes, the higher depreciation would have been around Euro 1.7 million in the first nine months of 2018) and, lastly, again in the first nine months of 2019 higher financial expenses of Euro 259 thousand were calculated (again for comparison purposes, the figure would have been around Euro 260 thousand in the first nine months of 2018).

Profit Warning Notice and deferral of the approval of the Half-Year Report -1 August 2019

On 1 August, the Company announced a significant decline in sales, concentrated in May and June, with a deviation from the target revenues and profitability envisaged in the Update to the Strategic Guidelines approved in March 2019. In view of the necessary study and assessments in progress, the Board of Directors decided to postpone approval of the Semi-annual Financial Report at 30 June 2019 to 13 September 2019 (later further delayed until 30 September) and conferred mandate upon the CEO, Paolo Ainio, with support from external advisors, to arrange the preparation of an update to the business plan and coherent financial structure, also assessing all further strategic and corporate options, and making downward adjustments to the forecasts for the current year.

Negotiations with Omni Partners LLP

In August, the Company received a statement of interest from a fund willing to consider investing in the company in the context of the possibility to recapitalise the company. In view of this statement of interest, the Board of Directors Meeting of 7 August decided to allow the fund, subject to the signing of confidentiality commitments, the option of performing due diligence for the purpose of formulating a proposal, which was then received in non-binding form on 28 August.

The Board Meeting of 4 September, having considered the non-binding offer received, decided to start negotiations with the fund in order to obtain an improved offer, without assuming any binding commitment and without granting exclusivity, but committing to reimburse, as “break-up fee”, the fund’s due diligence and negotiation costs in case of interruption of negotiations up to a maximum amount of Euro 150 thousand, then increased to Euro 250 thousand.

On 19 September exclusive negotiations with the fund were announced to the market, announcing its name (Omni Partners LLP), finalised at the further examination and confirmation of terms and conditions of a potential investment transaction in the context of recapitalisation of ePRICE S.p.A. This exclusivity expired on 23 September 2019 and has not been renewed.

Notice of termination of the lease for the logistics centre -24 September

The formal notice of termination of the lease for the logistics centre in Truccazzano was submitted on 24 September.

Announcement of the launch of International Marketplace Network along with the European operators CDiscount, Real.de, EMAG – 26 September

The launch of the International Marketplace Network in partnership with the European marketplaces CDiscount, eMAG and Real.de was announced on 26 September. The group acquired a share of 25% in the “IMN BV” vehicle for consideration of roughly Euro 200 thousand.
IMN makes it possible to put products up for sale from one marketplace to another, harmonising the standards of the four different leading marketplaces in their countries. Thus, IMN offers online sellers a simple and immediate solution to begin selling in Italy, France, Germany and Romania with no added costs.
Initially, the new platform - on which testing began in 2018 - was launched in the beta version. IMN’s operations in the coming months will be mainly focused on the further development of technical infrastructure and the acquisition of new marketplaces and international sellers (more than 100 merchants have already successfully tested the beta version).

Approval of the Half-Year Report, of the updated business plan and the proposal by the Board of Directors to increase the share capital by up to a total of Euro 20 million – 30 September 2019

On 30 September 2019 the Board of Directors approved the Half-Year Reports as at 30 June 2019, despite the presence of significant uncertainties that could give rise to considerable doubt as regards the Company’s ability to continue operating as a going concern in relation to (i) finalisation of the Group recapitalisation transaction, necessary to continue operating activities, (ii) the occurrence of one or more of the suspension/termination conditions described above regarding the effectiveness of commitments undertaken by a number of shareholders, and (ii) the Group's capacity to achieve the goals contained in the Updated Plan for the period 2019-2024, characterised by uncertainties typical of all forward-looking action based on future events for which the effects of planned actions could become evident by different means and timing compared to current forecasts.

On 30 September 2019, the Board of Directors also approved the update to the 2019-2024 Business Plan, which envisages a total cash requirement to support implementation of the plan of around Euro 10 million by the end of 2020, of which Euro 2 million by the end of October 2019.

At the Board of Directors Meeting of 30 September, the directors considered it appropriate to propose a share capital increase to the Shareholders' Meeting. The share capital increase proposed by the Board of Directors is one of the actions necessary to support the Update to the Business Plan. Specifically, the Board of Directors decided to submit the proposal to the Extraordinary Shareholders' Meeting to increase the share capital, against payment and in one or more tranches, by a maximum Euro 20 million, inclusive of any share premium, through the issue of ordinary shares without a nominal value and with the same characteristics as those outstanding, to be offered on option to eligible parties. To meet the Company's forecast cash needs pending finalisation of the aforementioned share capital increase, a number of the shareholders in question have also committed to an injection of funds for a future capital increase, resolving to increase the share capital by a total of Euro 3,150,000, of which 2 million were supplied in October.

Significant Events after the Close of the Period

Calling of Ordinary and Extraordinary Shareholders' Meeting

The combined Ordinary and Extraordinary Shareholders' Meeting of ePrice S.p.A. was called to meet at the registered office of the Company in Milan, at Via San Marco 29, on 12 November 2019 at 4:00 p.m, with notice issued on 11 October 2019.
The Shareholders' Meeting provides for related and ensuing resolutions to the matters in the following agenda:

Ordinary session: appointment of a director

Extraordinary session: increase of the share capital on payment of a maximum counter-value of Euro 20,000,000.00 (twenty million), including any premium, to be implemented by and not beyond 31 May 2020, in separate tranches, through the issue of ordinary shares without notional value, with regular entitlement, to be offered in option to current holders of ordinary shares, pursuant to article 2441, paragraph 1, 2 and 3 of the Italian Civil Code. Subsequent amendment of art. 5 of the articles of association.

The agenda and relative documents have been made available to the public pursuant to article 125-ter, paragraph 1 of the TUF [Consolidated Finance Act] (at the registered office of the Company, in Milan, Via San Marco 29, Corporate and Group Affairs, in the authorised storage device 1info.it and on the website corporate.eprice.it, in the Governance/Shareholders' Meeting section, and in the Investors/Press Releases section, with the right for Shareholders to obtain a copy).

Request for the inclusion of an item in the agenda of the ordinary Shareholders' Meeting by the shareholder Arepo BZ S.à.r.l.

On 21 October 2019 the shareholder Arepo BZ s.à.r.l. made a request to add the following item to the agenda of the ordinary session of the Shareholders' Meeting of 12 November: "Liability action pursuant to art. 2393 of the Italian Civil Code against the Director Paolo Guglielmo Luigi Ainio. Related and/or consequent resolutions". The Board of Directors has resolved to add the item requested by the shareholder Arepo to the agenda of the abovementioned Shareholders' Meeting.

Arepo BZ s.à.r.l. prepared a separate report including the reasons relative to its request to add an item to the agenda; Mr Paolo Guglielmo Luigi Ainio expressed in a report its assessment relating to the request received by the shareholder Arepo BZ s.à.r.l. The Board of Directors expressed in a dedicate report its assessment relating to the same request received by the shareholder. The agenda and relative documents have been made available to the public pursuant to article 125-ter, paragraph 1 of the TUF [Consolidated Finance Act] (at the registered office of the Company, in Milan, Via San Marco 29, Corporate and Group Affairs, in the authorised storage device 1info.it and on the website corporate.eprice.it, in the Governance/Shareholders' Meeting section, and in the Governance/Shareholders' Meeting section, with the right for Shareholders to obtain a copy).

Receipt of the earn-out relative to disposal of Saldiprivati

ePRICE announces to have received in November an earn-out of the value of Euro 2,250.000 relative to the disposal of Saldiprivati, completed in 2016.

Preliminary data relative to October

On the basis of the first preliminary management figures for October, revenues relative to sold goods (net of transport services, services and commission of the *marketplace*), continued to decline by 20.9% compared to 2018, while in the following two weeks they showed a modest recovery with a decline of 8.5% compared to 2018.

Negotiation of "bridge" financing

In October, the Company activated negotiations with some bank institutions in order to obtain, once the increase in share capital was resolved by the Shareholders' Meeting, "bridge" financing and planned, if unsuccessful, to temporary reduce the financial requirements limiting the use of working capital through the reduction of goods purchases in the first few months of 2020.

Resignation of the Director Moshe Sade Bar

On 7 November 2019, Mr Moshe Sade Bar resigned his position as member of the Board of Directors of the company with immediate effect. Moshe Sade Bar had been elected last April as representative of the Minority List.

The Executive Officer in charge of preparing the corporate accounting documents, Emanuele Romussi, declares, pursuant to Article 154-bis, paragraph 2 of the Consolidated Finance Act, that the accounting information contained in this press release is in keeping with the underlying accounting documents, records and accounting entries.

***

This press release is available on the corporate.eprice.it and www.1info.it

***

ePRICE is Italy's leading e-Commerce company. Founded by Paolo Ainio and listed on the STAR segment of the Italian Stock Exchange since 2015, it is one of the leading internet companies in Italy with revenues of Euro 189 million and GMV (Gross Merchandise Volume) of Euro 253 million in 2017. ePRICE is one of the largest online stores in Italy specialised in high-tech products (electronics) and is the leader in the sale of large domestic appliances online. In January, ePRICE launched the Home Service Mobile Platform to manage premium delivery and installation services, which covers 14 million residents. ePRICE manages a network of 130 Pick&Pay locations in 109 cities, which combine the advantages of buying online and the convenience and security of a neighbourhood shop.

For more details:

ePRICE S.p.A.
Gabriele Colasanto
Corporate Development & Investor Relator
+39 02.30315400
investor.relations@eprice.it

Image Building
Simona Raffaelli, Emilia Pezzini, Vanessa Gloria
Media Relations
+39 02.89011300
eprice@imagebuilding.it

ePRICE Consolidated Statements

ePRICE Reclassified Consolidated Income Statement

in thousands of Euro	30-Sep-19	% of total revenues	30/09/2018 restated IFRS 16	% of total revenues	% Change	30-Sep-18
Total revenues	**93,149**	100.0%	**112,568**	100.0%	-17.3%	**112,568**
Cost of sales	(75,791)	-81.4%	(94,202)	-83.7%	-19.5%	(94,202)
Gross profit	**17,358**	**18.6%**	**18,366**	**16.3%**	-5.5%	**18,366**
Sales and marketing costs	(6,811)	-7.3%	(7,576)	-6.7%	-10.1%	(7,576)
Logistics costs	(11,662)	-12.5%	(11,595)	-10.3%	0.6%	(13,137)
IT costs	(2,169)	-2.3%	(1,972)	-1.8%	10.0%	(1,972)
General and administrative expenses	(4,047)	-4.3%	(3,064)	-2.7%	32.1%	(3,528)
Adjusted EBITDA	**(7,331)**	**-7.9%**	**(5,841)**	**-5.2%**	25.5%	**(7,847)**
Non-recurring costs and income and stock option plans	(489)	-0.5%	1,654	1.5%	-129.6%	1,654
EBITDA	**(7,820)**	**-8.4%**	**(4,187)**	**-3.7%**	86.8%	**(6,193)**
Depreciation, amortisation and impairment	(17,742)	-19.0%	(8,261)	-7.3%	114.8%	(6,563)
EBIT	**(25,562)**	**-27.4%**	**(12,448)**	**-11.1%**	105.4%	**(12,756)**
Net financial expenses	(369)	-0.4%	(16)	0.0%	na	244
Share of the result of associates	(189)	-0.2%	(996)	-0.9%	-81.0%	(996)
Write-down of financial assets	(161)	-0.2%	0	0.0%		0
PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS	**(26,281)**	**-28.2%**	**(13,460)**	**-12.0%**	95.3%	**(13,508)**
Income Taxes	**(4,950)**	-5.3%	**0**	0.0%		**0**
Net profit (loss) from discontinued operations	3,813	4.1%	3,274	2.9%	16.5%	3,274
NET PROFIT (LOSS)	**(27,418)**	**-29.4%**	**(10,186)**	**-9.0%**	**169.2%**	**(10,234)**

ePRICE Consolidated Income Statement

(in thousands of Euros)	30-Sep-19	30-Sep-18
Revenues	93,400	114,720
Other income	1,018	4,050
Costs for raw materials and goods for resale	(72,698)	(92,163)
Costs for services	(22,655)	(26,430)
Personnel expenses	(6,538)	(5,965)
Depreciation, amortisation and impairment	(17,742)	(6,562)
Other expenses	(347)	(406)
Operating profit (loss)	**(25,562)**	**(12,756)**
Financial expenses	(402)	(77)
Financial income	33	321
Share of the result of associates	(189)	(996)
Write-downs of financial assets	(161)	0
Profit (loss) before tax from continuing operations	**(26,281)**	**(13,508)**
Income Taxes	(4,950)	0
Profit (loss) from continuing operations	**(31,231)**	**(13,508)**
Net profit (loss) from discontinued operations	3,813	3,274
Profit (loss) for the period	**(27,418)**	**(10,234)**
Net result pertaining to the Group	(27,173)	(10,098)
Net result pertaining to third parties	(245)	(136)

ePRICE Consolidated Reclassified Statement of Assets and Liabilities

(thousands of Euros)	30.9.19	31.12.18
USES		
Net Working Capital	1,658	1,161
Fixed assets	34,633	35,310
Long-term assets	3,806	8,759
Personnel provisions	(2,228)	(2,198)
Long-term liabilities	(360)	(360)
Net Invested Capital	**37,509**	**42,672**
SOURCES		
Liquidity/Net Financial Debt	(15,308)	6,706
Shareholders' Equity	(22,201)	(49,378)
TOTAL FUNDING SOURCES	**(37,509)**	**(42,672)**

ePRICE Consolidated Statement of Assets and Liabilities

(in thousands of Euros)	30-Sep-19	31-Dec-18
NON-CURRENT ASSETS		
Plant and equipment	1,335	6,359
Intangible assets	19,735	27,699
Rights of use on third-party assets	12,657	0
Investments in associates	870	1,055
Non-current financial assets	36	196
Other non-current assets	56	59
Deferred tax assets	3,750	8,700
TOTAL NON-CURRENT ASSETS	**38,439**	**44,068**
CURRENT ASSETS		
Inventories	12,230	16,091
Trade and other receivables	5,128	6,848
Other current assets	8,222	9,795
Cash and cash equivalents	1,936	8,934
TOTAL CURRENT ASSETS	**27,516**	**41,668**
TOTAL ASSETS	**65,955**	**85,736**
LIABILITIES AND SHAREHOLDERS' EQUITY		
SHAREHOLDERS' EQUITY		
Share capital	826	826
Reserves	48,629	62,831
Profit (loss) for the period	(27,173)	(14,443)
Shareholders' equity attributable to parent company shareholders	**22,282**	**49,214**
Shareholders' equity attributable to minority shareholders	(81)	164
TOTAL SHAREHOLDERS' EQUITY	**22,201**	**49,378**
NON-CURRENT LIABILITIES		
Payables to banks and other lenders	10,251	331
Personnel provisions	2,228	2,198
Provisions for risks and charges	360	360
TOTAL NON-CURRENT LIABILITIES	**12,839**	**2,889**
CURRENT LIABILITIES		
Trade and other payables	16,563	22,515
Payables to banks and other lenders	7,850	3,952
Other current liabilities	6,298	6,691
Provisions for risks and charges	204	311
TOTAL CURRENT LIABILITIES	**30,915**	**33,469**
TOTAL LIABILITIES	**43,754**	**36,358**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**65,955**	**85,736**

ePRICE Consolidated Net Financial Position

(thousands of Euros)	30.9.19	30.9.19 no IFRS 16	31.12.18	31.12.18 restated IFRS 16
(A) Cash	(87)	(87)	(93)	(93)
(B) Other cash and cash equivalents	(1,849)	(1,849)	(8,841)	(8,841)
(C) Securities held for trading	-	-	-	-
(D) Liquidity (A)+(B)+(C)	**(1,936)**	**(1,936)**	**(8,934)**	**(8,934)**
(E) Current financial receivables	(857)	(857)	(2,055)	(2,055)
(F) Current financial payables	4,745	4,744	276	276
(G) Current portion of non-current debt	493	493	3,648	3,648
(H) Other current financial payables	2,613		28	2,599
(I) Current financial debt (F)+(G)+(H)	**7,851**	**5,237**	**3,952**	**6,523**
(J) Liquidity/Net current financial debt (D)+(E)+(I)	**5,058**	**2,444**	**(7,037)**	**(4,466)**
(K) Non-current bank payables	0	0	331	331
(L) Bonds issued	-	-	-	-
(M) Other non-current payables	10,250		0	12,285
(N) Non-current financial debt (K)+(L)+(M)	**10,250**	**0**	**331**	**12,616**
(O) (Liquidity)/Net Financial Debt (J)+(N)	**15,308**	**2,444**	**(6,706)**	**8,150**

ePRICE Consolidated Cash Flow Statement

(in thousands of Euros)	30-Sep-19	30-Sep-18
NET CASH FLOW FROM OPERATIONS		
Net result from operations	(31,231)	(13,508)
Adjustments to reconcile profit for the period with cash flow generated by operations:		
Depreciation, amortisation and impairment	17,241	6,062
Bad debt provision	500	500
Employee benefit fund provision	367	356
Inventory write-down	(250)	0
Employee benefit fund change	(338)	(367)
Change in provisions for risks and charges	(107)	136
Share of the result of associates	189	996
Impairment losses on non-current assets	161	0
Change in deferred tax assets	4,950	0
Other non-monetary items	241	62
Changes in working capital		
Change in inventories	4,111	5,752
Change in trade receivables	1,219	1,780
Change in other current assets	2,624	1,949
Change in trade payables	(5,952)	(17,357)
Change in other payables	(166)	(810)
Cash flow from discontinued operations		
NET CASH FLOW GENERATED (ABSORBED) BY OPERATIONS	**(6,441)**	**(14,449)**
NET CASH FLOW FROM INVESTMENT ACTIVITIES		
Acquisition of tangible assets	(108)	(159)
Disposal of tangible assets	4	135
Change in other non-current assets	3	244
Acquisition of intangible assets	(2,531)	(2,726)
Disposal of intangible assets	0	1,170
Disposal of associates	200	0
Purchase of associates	(104)	(491)
Acquisition of subsidiaries	0	(104)
Cash flow from discontinued operations	1,565	774
NET CASH FLOW GENERATED (ABSORBED) BY INVESTMENT ACTIVITIES	**(971)**	**(1,157)**
CASH FLOW FROM FINANCING ACTIVITIES		
Financial payables	(783)	3,415
Current financial receivables	1,197	1,433
NET CASH FLOW ABSORBED BY FINANCING ACTIVITIES	**414**	**4,848**
(Decrease)/Increase in cash and cash equivalents	(6,998)	(10,758)
Net exchange-rate differences on cash and cash equivalents		
CASH AND CASH EQUIVALENTS AT THE START OF THE PERIOD	**8,934**	**21,094**
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	**1,936**	**10,336**